**Annex 6**

**TENDER EVALUATION CRITERIA AND THEIR RELATIVE WEIGHTS**

1. **All tenders that are not rejected will be evaluated according to the criterion of economic advantageousness.** The most economically advantageous tender will be selected based on the price / quality ratio. The Contract will be concluded with the tenderer whose tender is recognised as the most advantageous one according to the criteria set by the Contracting Authority. Economic advantageousness will be calculated using a calculator designed by the Public Procurement Office and partially filled by the Contracting Authority according to the procurement documents (Telgen formula (absolute approach)) (Appended).

According to this formula, the tender that has received the highest score is recognised as the winner. If the price quoted by the tenderer is *PSetMax*, this tender is given 0 points for the price, and the tenders whose price is approaching *PSetMin* receive an increasingly larger positive number of points. The number of points given to a tender in which price *PSetMax* is quoted is equal to the relative weight assigned to the price, whereas tenders the price of which is lower than *PSetMin* will receive the number of points that is larger than the relative weight. The Contracting Authority has adopted that *PsetMin* is 0 and *PsetMax* is equal to the amount of money planned for the procurement that had been set prior to starting the procurement procedure.

| **Evaluation criteria** | **Maximum number of points assigned** | **Relative weight in the calculation of economic advantageousness** |
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| **Criterion 1: Price (P)** |  | X = 65 |
| **Criterion 2: The Supplier‘s additional undertaking to invest in the participants in the programme (Y).** | Max. 20 points | Y= 15 |
| **Criterion 3: The Supplier‘s undertaking to make additional investments in the accelerated start-ups (Z).** | Max. 10 points | Z=10 |
| **Criterion 4: Additional experience of the experts used by the Supplier for the contract (Q)** |  | Q= 10 |
| **Parameter 1 (Q1)**  Additional experience of the Project Manager proposed by the Supplier | Max. 3 points | Q1= 5 |
| **Parameter 2 (Q2)**  Additional experience of the Public Relations Officer proposed by the Supplier | Max. 3 points | Q2=5 |

**Evaluation of the criterion of economic advantageousness**

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| **Criterion 2 (Y)** | **The Supplier‘s additional undertaking to invest in the participants in the programme** |
|  | 0 points are assigned if the Supplier undertakes to invest in 5 participants in the programme.  0.5 points are assigned for each additional participant that the Supplier undertakes to invest in at least EUR 30,000 (thirty thousand euros) each. The maximum number of points – 20 is assigned for 45 or more participants in the programme.  The Supplier must declare, in the Tender Form, his undertaking to invest in relevant number of participants. |
| **Criterion 3 (Z)** | **The Supplier‘s undertaking to make additional investments in the accelerated start-ups:** |
|  | 0 points are assigned if the Supplier does not undertake to make additional investments or undertake to make additional investments less than of EUR 100,000.  0.5 points are assigned if the Supplier undertakes to make additional investments of EUR 100,000 in selected start-ups.  1 point is assigned if the Supplier undertakes to make additional investments of EUR 101,000-200,000 in selected start-ups.  1.5 points are assigned if the Supplier undertakes to make additional investments of EUR 201,000-300,000 in selected start-ups.  2 points are assigned if the Supplier undertakes to make additional investments of EUR 301,000-400,000 in selected start-ups.  2.5 points are assigned if the Supplier undertakes to make additional investments of EUR 401,000-500,000 in selected start-ups.  3 points are assigned if the Supplier undertakes to make additional investments of EUR 501,000-600,000 in selected start-ups.  3.5 points are assigned if the Supplier undertakes to make additional investments of EUR 601,000-700,000 in selected start-ups.  4 points are assigned if the Supplier undertakes to make additional investments of EUR 701,000-800,000 in selected start-ups.  4.5 points are assigned if the Supplier undertakes to make additional investments of EUR 801,000-900,000 in selected start-ups.  5 points are assigned if the Supplier undertakes to make additional investments of EUR 901,000-1,000,000 in selected start-ups.  5.5 points are assigned if the Supplier undertakes to make additional investments of EUR 1.0 – 1.1 million in selected start-ups.  6 points are assigned if the Supplier undertakes to make additional investments of EUR 1.11 – 1.2 million in selected start-ups.  6.5 points are assigned if the Supplier undertakes to make additional investments of EUR 1.21 – 1.3 million in selected start-ups.  7 points are assigned if the Supplier undertakes to make additional investments of EUR 1.31 – 1.4 million in selected start-ups.  7.5 points are assigned if the Supplier undertakes to make additional investments of EUR 1.41 – 1.5 million in selected start-ups.  8 points are assigned if the Supplier undertakes to make additional investments of EUR 1.51 – 1.6 million in selected start-ups.  8.5 points are assigned if the Supplier undertakes to make additional investments of EUR 1.61 – 1.7 million in selected start-ups.  9.5 points are assigned if the Supplier undertakes to make additional investments of EUR 1.71 – 1.8 million in selected start-ups.  9.5 points are assigned if the Supplier undertakes to make additional investments of EUR 1.81 – 1.9 million in selected start-ups.  10 points are assigned if the Supplier undertakes to make additional investments of EUR 1.91 million or more in selected start-ups.  Maximum number of points: 10.  The Supplier must declare, in the Tender Form, his undertaking to make additional investments in the selected start-ups during the term of the Contract. |
| **Criterion 4 (Q)** | **Additional experience of the experts used by the Supplier for the Contract:** |
| **Parameter 1 (Q1)** | Additional experience of the Project Manager proposed by the Supplier: |
|  | 0 points are assigned if the Project Manager proposed by the Supplier has experience, during the past 3 (three) years, of implementation of at least 3 cycles of the acceleration programme, with at least 50 start-ups – applicants for each cycle and at least 6 start-ups – participants in each cycle.  1 point is assigned if the Project Manager proposed by the Supplier has experience, during the past 3 (three) years, of implementation of at least 4 cycles of the acceleration programmein different countries, with at least 50 start-ups – applicants for each cycle and at least 6 start-ups – participants in each cycle.  2 points are assigned if the Project Manager proposed by the Supplier has experience, during the past 3 (three) years, of implementation of at least 5 cycles of the acceleration programmein different countries, with at least 50 start-ups – applicants for each cycle and at least 6 start-ups – participants in each cycle.  3 points are assigned if the Project Manager proposed by the Supplier has experience, during the past 3 (three) years, of implementation of 5 or more cycles of the acceleration programmein different countries, with at least 100 start-ups – applicants for each cycle and at least 10 start-ups – participants in each cycle.  **NOTES:**   * Maximum number of points: 3; * The proposed specialist must be the same person that the Supplier has named while proving his compliance with the qualifications requirements; * The Supplier must submit, together with his tender, signed tables of the specialist’s compliance with the requirements according to Appendix 2 to the Tender Form; * **Evaluation of the Project Manager‘s additional experience shall not include projects that are specified for the purposes of proving compliance with the qualifications requirements.** |
| **Parameter 2 (Q2)** | Additional experience of the Public Relations Officer proposed by the Supplier |
|  | 0 points are assigned if the Public Relations Officer proposed by the Supplier has experience, during the past 3 (three) years, of implementation of at least 1 (one) international publicity campaign for attracting participants to at least 1 (one) cycle of an acceleration programme, with at least 50 start-ups from more than one country applying for it.  1 point is assigned if the Public Relations Officer proposed by the Supplier has experience, during the past 3 (three) years, of implementation of at least 2 (two) international publicity campaigns for attracting participants to at least 2 (two) cycles of an acceleration programme, with at least 50 start-ups from more than one country applying for each of them.  2 points are assigned if the Public Relations Officer proposed by the Supplier has experience, during the past 3 (three) years, of implementation of at least 3 (three) international publicity campaigns for attracting participants to at least 3 (three) cycles of an acceleration programme, with at least 50 start-ups from more than one country applying for each of them.  3 points are assigned if the Public Relations Officer proposed by the Supplier has experience, during the past 3 (three) years, of implementation of 4 (four) or more international publicity campaigns for attracting participants to at least 4 (four) cycles of an acceleration programme, with at least 50 start-ups from more than one country applying for each of them.  **NOTES:**   * Maximum number of points: 3; * The proposed specialist must be the same person that the Supplier has named while proving his compliance with the qualifications requirements; * The Supplier must submit, together with his tender, signed tables of the specialist’s compliance with the requirements according to Appendix 2 to the Tender Form; * **Evaluation of the PRO‘s additional experience shall not include projects that are specified for the purposes of proving compliance with the qualifications requirements.** |